Non-GAAP Financial Measures

We provide non-GAAP gross margin, non-GAAP net income (loss), and non-GAAP earnings per share to eliminate the impact of items that we do not consider indicative of our overall operating performance. To arrive at our non-GAAP gross margin, we exclude stock-based compensation expense, expenses associated with discontinued products, and non-recurring expenses, if any, from our GAAP gross margin. To arrive at our non-GAAP net income (loss), we exclude all amortization of intangible assets, stock-based compensation expense, non-recurring expenses, unrealized foreign exchange gain (loss), losses from the disposal of idle assets, if any, non-recurring tax expenses (benefits), and expenses associated with discontinued products, if any, from our GAAP net income (loss). Included in our non-recurring expenses in Q1 2019 and Q1 2018 are certain legal and consulting fees (if any) and employee severance expenses (if any). Also included in our non-recurring expenses in Q1 2018, but not Q1 2019, were tax benefits associated with income tax rate changes in Taiwan. Non-cash expenses associated with discontinued products in Q1 2019 and Q1 2018 include depreciation on certain equipment undergoing reconfiguration. Other expenses associated with discontinued products in Q1 2019 and Q1 2018 include inventory obsolescence charges associated with materials used in the manufacture of these discontinued products.

Our non-GAAP earnings per share is calculated by dividing our non-GAAP net income by the fully diluted share count. We believe that our non-GAAP measures are useful to investors in evaluating our operating performance for the following reasons:

- We believe that elimination of items such as stock-based compensation expense and non-recurring expenses is appropriate because treatment of these items may vary for reasons unrelated to our overall operating performance;
- We believe that elimination of expenses associated with discontinued products, including depreciation and inventory obsolescence is appropriate because these expenses are not indicative of our ongoing operations;
- We believe that non-GAAP measures provide better comparability with our past financial performance, period-to-period results and with our peer companies, many of which also use similar non-GAAP financial measures; and
- We anticipate that investors and securities analysts will utilize non-GAAP measures to evaluate our overall operating performance.

A reconciliation of our GAAP net income (loss) and GAAP earnings per share for Q4 2018 to our non-GAAP net income (loss) and earnings per share is provided.

Non-GAAP measures should not be considered as an alternative to net income (loss), earnings per share, or any other measure of financial performance calculated and presented in accordance with GAAP. Our non-GAAP measures may not be comparable to similarly titled measures of other organizations because other organizations may not calculate such other non-GAAP measures in the same manner. We have not reconciled the non-GAAP measures included in our guidance to the appropriate GAAP financial measures because the GAAP measures are not accessible on a forward-looking basis. GAAP measures that impact our non-GAAP financial measures may include stock-based compensation expense, non-recurring expenses, amortization of intangible assets, unrealized exchange loss (gain), asset impairment charges, and loss (gain) from disposal of idle assets. These GAAP measures cannot be reasonably predicted and may directly impact our non-GAAP gross margin, our non-GAAP net income and our non-GAAP fully-diluted earnings per share, although changes with respect to certain of these measures may offset other changes. In addition, certain of these measures are out of our control. Accordingly, a reconciliation of the non-GAAP financial measure guidance to the corresponding GAAP measures is not available without unreasonable effort.

(In thousands)

	3/31/2016	6/30/2016	9/30/2016	12/31/2016	3/31/2017	6/30/2017	9/30/2017	12/31/2017	3/31/2018	6/30/2018	9/30/2018	12/31/2018	3/31/2019
ASSETS													
CURRENT ASSETS													
Cash and Cash Equivalents	45,528	42,289	55,907	50,224	59,672	74,825	70,930	82,936	82,251	76,190	62,402	55,646	74,930
Restricted Cash	5,006	4,932	4,285	1,732	861	1,054	1,072	1,012	1,048	1,753	1,695	2,358	2,529
Short term Investment	7,960	47	47	44	42	42	36	36	0	. 0	0	0	0
Total Cash, Cash Equivalents and Short Term Investments	58,494	47,268	60,239	52,000	60,575	75,921	72,038	83,984	83,299	77,943	64,097	58,004	77,459
Accounts Receivable, Net	34,868	41,536		49,766	66,759	73,759	73,029	59,850	53,655	48,668	32,028	30,534	32,123
Inventories	60,258	59,833	54,919	51,817	57,503	59,701	74,552	75,768	92,624	93,269	107,905	93,256	84,464
Notes Receivable	0	0		0	0	0	0	0	0	0	0		79
Prepaid Income Tax	0	0	0	0	0	0	0	1,394	1,326	638	763	1,188	1,423
Prepaid Expenses and Other Current Assets	6,859	5,074	4,761	3,969	9,385	9,131	10,448	8,665	10,921	10,070	10,377	11,293	7,726
Total Current Assets	160,479	153,711	164,161	157,552	194,222	218,512		229,661	241,825	230,588	215,170	194,275	203,274
Cash Restricted for Construction in Progress	0	0	-	8	0	0	0	0	0	0	. 0	. 0	0
Property, Plant And Equipment, Net	123,656	136,828	140,516	144,098	150,566	165,154	181,481	197,943	204,644	212,105	222,545	234,211	242,623
Land Use Rights, Net	852	825	814	778	777	786	797	804	6,448	6,096	5,832	5,814	5,894
Right of use asset	0	0	0	0	0	0	0	0	0	0	0	0	8,293
Intangible Assets, Net	3,959	3,962	4,004	3,993	3,984	4,007	4,041	4,007	4,015	3,978	3,971	3,977	4,001
Deferred Income Tax Assets	0	0	11,856	11,421	12,049	10,026	15,167	12,801	13,935	13,151	18,493	21,714	24,188
Other Assets	6,915	6,040	4,593	4,468	6,028	8,501	7,151	7,732	4,750	6,286	15,074	6,849	2,932
TOTAL ASSETS	295,861	301,366	326,791	322,318	367,626	406,986	438,704	452,948	475,617	472,204	481,085	466,840	491,205
LIABILITIES AND STOCKHOLDERS' EQUITY													
CURRENT LIABILITIES	05.440	00.400	00.440	00.075	40.050	50.004	5 0 000	40.004	40.000	54 400	50 700	00.040	00.000
Accounts Payable	25,113	33,130		36,375	48,252	53,321	50,993	43,624	46,223	51,429	53,706		28,332
Accrued Income Taxes	0	0	0	974	4,113	4,947	5,459	7,422	7,588	464	0	0	0
Current Lease Liability	0.000	40.700	44.040	4.4.450	40.505	40.050	10.001	40.400	40.050	40.054	00.700	40.004	1,053
Accrued Expenses	9,308	13,762		14,452	10,535	13,850	16,801	19,103	13,358	16,651	20,723	19,291	12,424
Bank Acceptance Payable	2,411	2,435	3,231	307	0	0	0	0	0	0	0	4,628	5,198
Bank Loan-Short Term	33,902	21,525	17,346	0	0	0	0	0	0	0	3,276		13,842
Current Portion of Long Term Debt	7,070	7,303	7,746	7,865	4,690	4,552	3,638	559	2,690	3,161	4,999	8,131	4,326
Total Current Liabilities	77,804	78,155	72,052	59,973	67,590	76,670	76,891	70,708	69,859	71,705	82,704	77,418	65,175
Notes Payable and Long Term Debt	52,178	56,040	67,201	34,961	23,863	22,814	37,371	48,964	62,464	57,868	62,896	60,328	17,535
Convertible Senior Notes	32,170	30,040	07,201	34,301	25,005	22,014	37,371	40,504	02,404	37,000	02,000	00,020	76,439
Non-Current Lease Liability													8,438
Other Long-Term Liabilities	0	0	0	0	0	0	0	0	0	0	0	0	0,430
TOTAL LIABILITIES	129,982	134,195		94,934	91,453	99,484			132,323	129,573	145,600		167,587
	120,002	10-1,100	100,200	01,001	01,400	00,101	111,202	110,012	102,020	120,010	140,000	101,140	101,001
STOCKHOLDERS' EQUITY													
Common Stock	17	17	17	18	19	19	19	19	20	20	20	20	20
Additional Paid-in Capital	234,229	235,338		265,264	288,606	290,067	285,600	285,376	286,938	288,686	290,070	292,480	295,130
Cumulative Translation Adjustment	1,210	790		(885)	3,572	4,369	6,400	9,743	16,078	5,633	835		2,950
Retained Earnings (Accumulated Deficit)	(69,577)	(68,974)		(37,013)	(16,024)	13,047	32,423	38,138	40,258	48,292	44,560		25,518
TOTAL STOCKHOLDERS' EQUITY	165,879	167,171	187,538	227,384	276,173	307,502		333,276	343,294	342,631	335,485		323,618
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	295,861	301,366	326,791	322,318	367,626	406,986	438,704	452,948	475,617	472,204	481,085	466,840	491,205
TOTAL LIABILITIES AND STOCKHOLDENS EQUIT	253,001	301,300	320,791	322,310	301,020	400,900	430,704	432,940	473,017	412,204	401,000	400,040	451,203

(In thousands, except percentages and per share data)

Revenue	1Q16	2Q16	3Q16	4Q16	CY2016	1Q17	2Q17	3Q17	4Q17	CY2017	1Q18	2Q18	3Q18	4Q18	CY2018	1Q19
Datacenter	38,980	41,280	52,949	68,105	201,314	79,594	99,298	65,819	62,001	306,712	50,583	69,040	38,954	41,659	200,236	38,499
CATV	7,731	9,521	12,891	13,424	43,567	13,094	14,404	18,932	14,326	60,756	10,568	14,184	14,295	12,652	51,699	11,962
Telecom	3,078	3,563	3,441	2,856	12,938	3,171	3,077	3,474	3,177	12,899	3,586	4,157	2,656	2,760	13,159	1,738
FTTH	421	436	476	234	1,567	98	125	182	85	490	111	166	221	320	818	94
Other	212	454	380	281	1,327	267	467	472	266	1,472	391	275	260	627	1,553	426
Total Revenues	50,422	55,254	70,137	84,900	260,713	96,224	117,371	88,879	79,855	382,329	65,239	87,822	56,386	58,018	267,465	52,719
YOY Growth %	66.8%	11.3%	22.9%	60.3%	37.3%	90.8%	112.4%	26.7%	-5.9%	46.6%	-32.2%	-25.2%	-36.6%	-27.3%	-30.0%	-19.2%
Cost of Goods Sold	36,169	37,952	46,976	52,662	173,759	54,752	64,089	49,507	47,701	216,049	39,403	53,959	38,849	47,481	179,692	40,368
COGS % of Revenue	71.7%	68.7%	67.0%	62.0%	66.6%	56.9%	54.6%	55.7%	59.7%	56.5%	60.4%	61.4%	68.9%	81.8%	67.2%	76.6%
Gross Profit	14,253	17,302	23,161	32,238	86,954	41,472	53,282	39,372	32,154	166,280	25,836	33,863	17,537	10,537	87,773	12,351
Gross Margin	28.3%	31.3%	33.0%	38.0%	33.4%	43.1%	45.4%	44.3%	40.3%	43.5%	39.6%	38.6%	31.1%	18.2%	32.8%	23.4%
Operating Expenses:					0.4 = 0.0	- 400		0.400	40.000		44 =00	40.04=			40.000	44.40=
Research and Development	8,396	7,814	8,362	7,208	31,780	7,432	8,073	9,190	10,670	35,365	11,736	12,645	14,180	11,342	49,903	11,185
R&D % of Revenue	16.7%	14.1%	11.9%	8.5%	12.2%	7.7%	6.9%	10.3%	13.4%	9.2%	18.0%	14.4%	25.1%	19.5%	18.7%	21.2%
Sales and Marketing S&M % of Revenue	1,680 3.3%	1,610 2.9%	1,594 2.3%	1,743 2.1%	6,627 2.5%	1,903 2.0%	2,158 1.8%	2,551 2.9%	2,090 2.6%	8,702 2.3%	2,474 3.8%	2,377 2.7%	2,370 4.2%	1,920 3.3%	9,141 3.4%	2,595 4.9%
General and Administrative	5,733	2.9% 5,906	2.3% 6,445	7,443	2.5% 25,527	7,822	8,786	2.9% 9,580	2.0% 9,074	2.3% 35,262	9,456	9,898	4.2% 10,591	3.5% 9,552	3.4% 39,497	4.9% 10,440
G&A % of Revenue	11.4%	10.7%	9.2%	8.8%	9.8%	8.1%	7.5%	10.8%	11.4%	9.2%	14.5%	11.3%	18.8%	16.5%	14.8%	19.8%
Total Operating Expenses	15,809	15,330	16,401	16,394	63,934	17,157	19,017	21,321	21,834	79,329	23,666	24,920	27,141	22,814	98,541	24,220
Operating Expenses % of Revenue	31.4%	27.7%	23.4%	19.3%	24.5%	17.8%	16.2%	24.0%	27.3%	20.7%	36.3%	28.4%	48.1%	39.3%	36.8%	45.9%
operating Expenses /v or nevenue	011170		2011/0	101070	211070		10.270	, ,	2.1070	20 /0	33.375	2011/0	101170	001070	001070	1010 / 0
Operating Income (Loss)	(1,556)	1,972	6,760	15,844	23,020	24,315	34,265	18,051	10,320	86,951	2,170	8,943	(9,604)	(12,277)	(10,768)	(11,869)
Operating Margin	-3.1%	3.6%	9.6%	18.7%	8.8%	25.3%	29.2%	20.3%	12.9%	22.7%	3.3%	10.2%	-17.0%	-21.2%	-4.0%	-22.5%
Other Income (Expense):																
Interest Income	101	65	40	41	247	35	70	61	55	221	52	85	86	59	282	72
Interest Expense	(401)	(450)	(462)	(404)	(1,717)	(299)	(245)	(248)	(66)	(858)	(71)	(279)	(274)	(482)	(1,106)	(996)
Other Income (Expense)	2	(55)	135	(12)	70	(36)	192	87	(20)	223	13	292	217	629	1,151	78
Foreign Exchange Gain (Loss)	332	(877)	(69)	(3)	(617)	(572)	(128)	(441)	(870)	(2,011)	(1,040)	1,289	549	(135)	663	(233)
Total Other Income (Expense):	34	(1,317)	(356)	(378)	(2,017)	(872)	(111)	(541)	(901)	(2,425)	(1,046)	1,387	578 4.00/	71	990	(1,079)
Other Income % of Revenue	0.1%	-2.4%	-0.5%	-0.4%	-0.8%	-0.9%	-0.1%	-0.6%	-1.1%	-0.6%	-1.6%	1.6%	1.0%	0.1%	0.4%	-2.0%
Net Income (Loss) before Income Taxes	(1,522)	655	6,404	15,466	21,003	23,443	34,154	17,510	9,419	84,526	1,124	10,330	(9,026)	(12,206)	(9,778)	(12,948)
Net Margin	-3.0%	1.2%	9.1%	18.2%	8.1%	24.4%	29.1%	19.7%	11.8%	22.1%	1.7%	11.8%	-16.0%	-21.0%	-3.7%	-24.6%
Income Tax Benefit (Expense)	192	(52)	11,332	(1,241)	10,231	(3,654)	(5,083)	1,865	(3,703)	(10,575)	996	(2,296)	5,294	3,638	7,632	2,474
Net Income (Loss)	(1,330)	603	17,736	14,225	31,234	19,789	29,071	19,375	5,716	73,951	2,120	8,034	(3,732)	(8,568)	(2,146)	(10,474)
Net Margin after Taxes	-2.6%	1.1%	25.3%	16.8%	12.0%	20.6%	24.8%	21.8%	7.2%	19.3%	3.2%	9.1%	-6.6%	-14.8%	-0.8%	-19.9%
Net margin arter raxes	-2.070	1.170	25.570	10.070	12.070	20.070	24.070	21.070	7.2/0	13.370	J.2 /0	3.170	-0.070	-14.070	-0.070	-13.370
Earnings per share (Basic) \$	(0.08) \$	0.04 \$	1.03 \$	0.81 \$	1.82 \$	1.06 \$	1.52 \$	1.00 \$	0.29 \$	3.87 \$	0.11 \$	0.41 \$	(0.19) \$	(0.43) \$	(0.11) \$	(0.53)
Earnings per share (Diluted)		0.03 \$	0.97 \$	0.77 \$		1.00 \$	1.43 \$	0.95 \$	0.28 \$		0.11 \$	0.40 \$	(0.19) \$	(0.43) \$	(0.11) \$	<u> </u>
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Shares used to compute GAAP basic																
earnings per share	16,930	17,091	17,151	17,631	17,202	18,598	19,081	19,294	19,406	19,097	19,492	19,590	19,707	19,793	19,647	19,863
Shares used to compute GAAP diluted		·				·								·		
earnings per share	16,930	17,455	18,361	18,513	17,713	19,702	20,367	20,423	20,160	20,139	19,989	20,080	19,707	19,793	19,647	19,863

NON GAAP (In thousands, except percentages and per share data) Preliminary Unaudited

Revenue	1Q16	2Q16	3Q16	4Q16	CY2016	1Q17	2Q17	3Q17	4Q17	CY2017	1Q18	2Q18	3Q18	4Q18	CY2018	1Q19
Datacenter	38,980	41,280	52,949	68,105	201,314	79,594	99,298	65,819	62,001	306,712	50,583	69,040	38,954	42,550	201,127	38,499
CATV	7,731	9,521	12,891	13,424	43,567	13,094	14,404	18,932	14,326	60,756	10,568	14,184	14,295	12,652	51,699	11,962
Telecom	3,078	3,563	3,441	2,856	12,938	3,171	3,077	3,474	3,177	12,899	3,586	4,157	2,656	2,760	13,159	1,738
FTTH	421	436	476	234	1,567	98	125	182	85	490	111	166	221	320	818	94
Other	212	454	380	281	1,327	267	467	472	266	1,472	391	275	260	627	1,553	426
Total Revenues	50,422	55,254	70,137	84,900	260,713	96,224	117,371	88,879	79,855	382,329	65,239	87,822	56,386	58,909	268,356	52,719
YOY Growth %	66.8%	11.3%	22.9%	60.3%	37.3%	90.8%	112.4%	26.7%	-5.9%	46.6%	-32.2%	-25.2%	-36.6%	-26.2%	-29.8%	-19.2%
Cost of Goods Sold			46,924	52,611	173,569	54,674	63,955		47,118	215,129		52,316	37,232	44,384	173,080	39,254
COGS % of Revenue	71.7%	68.6%	66.9%	62.0%	66.6%	56.8%	54.5%	55.6%	59.0%	56.3%	60.0%	59.6%	66.0%	75.3%	64.5%	74.5%
One of Bredit	44.000	47.050	00.040	20.000	07.4.44	44 550	F0 44C	20.407	20 727	407.000	00.004	25 500	40.454	44.505	05 070	40.405
Gross Profit	14,290		23,213	32,289 38.0%	87,144 33.4%	41,550 43.2%	53,416 45.5%	39,497	32,737 41.0%	167,200 43.7%	26,091 40.0%	35,506 40.4%	19,154 34.0%	14,525 24.7%	95,276 35.5%	13,465 25.5%
Gross Margin	28.3%	31.4%	33.1%	30.0%	33.4%	43.2%	43.3%	44.4%	41.0%	43.7%	40.0%	40.4%	34.0%	24.7%	33.3%	23.3%
Operating Expenses:																
Research and Development	8,278	7,660	8,197	7,054	31,189	7,167	7,632	8,790	9,630	33,219	10,409	10,922	12,698	10,512	44,541	10,545
R&D % of Revenue	16.4%	13.9%	11.7%	8.3%	12.0%	7.4%	6.5%	9.9%	12.1%	8.7%	16.0%	12.4%	22.5%	17.8%	16.6%	20.0%
Sales and Marketing	1,607	1,515	1,497	1,650	6,269	1,823	1,990	2,433	1,976	8,222	2,247	2,116	2,189	1,664	8,216	2,324
S&M % of Revenue	3.2%	2.7%	2.1%	1.9%	2.4%	1.9%	1.7%	2.7%	2.5%	2.2%	3.4%	2.4%	3.9%	2.8%	3.1%	4.4%
General and Administrative	4,870	4,703	5,464	6,568	21,605	6,520	6,859	7,641	7,342	28,362	7,458	7,732	7,896	6,545	29,631	7,381
G&A % of Revenue	9.7%	8.5%	7.8%	7.7%	8.3%	6.8%	5.8%	8.6%	9.2%	7.4%	11.4%	8.8%	14.0%	11.1%	11.0%	14.0%
Total Operating Expenses	14,755		15,158	15,272	59,063	15,510	16,481	18,864	18,948	69,803	20,114	20,770	22,783	18,721	82,388	20,250
Operating Expenses % of Revenue	29.3%	25.1%	21.6%	18.0%	22.7%	16.1%	14.0%	21.2%	23.7%	18.3%	30.8%	23.7%	40.4%	31.8%	30.7%	38.4%
Operating Income (Loss)	(465)	3,474	8,055	17,017	28,081	26,040		20,633		97,397	5,977	14,736	(3,629)	(4,196)	12,888	(6,785)
Operating Margin	-0.9%	6.3%	11%	20%	10.8%	27.1%	31.5%	23.2%	17.3%	25.5%	9.2%	16.8%	-6.4%	-7.1%	4.8%	-12.9%
, ,																
	-															
Other Income (Expense):				44	247	25	70	61	EE	224	EO	95	0.0	5 0	202	70
Other Income (Expense): Interest Income	101	65	40	41	247	35	70	61	55	221	52 (71)	85 (270)	86	59	282	72
Other Income (Expense): Interest Income Interest Expense	101 (401)	65 (450)	40 (462)	(404)	(1,717)	(299)	(245)	(248)	(66)	(858)	(71)	(279)	(274)	(482)	(1,106)	(823)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense)	101 (401) 39	65 (450) (15)	40 (462) 139	(404) 25	(1,717) 188	(299) (36)	(245) 194	(248) 87	(66) (20)	(858) 225	(71) 13	(279) 292	(274) 217	(482) 636	(1,106) 1,158	(823) 78
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss)	101 (401) 39 (115)	65 (450) (15) (193)	40 (462) 139 (292)	(404) 25 43	(1,717) 188 (557)	(299) (36) (324)	(245) 194 (229)	(248) 87 (381)	(66) (20) (129)	(858) 225 (1,063)	(71) 13 (1,243)	(279) 292 378	(274) 217 1,055	(482) 636 (127)	(1,106) 1,158 63	(823) 78 (460)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense):	101 (401) 39 (115) (376)	65 (450) (15) (193) (593)	40 (462) 139 (292) (575)	(404) 25 43 (295)	(1,717) 188 (557) (1,839)	(299) (36) (324) (624)	(245) 194 (229) (210)	(248) 87 (381) (481)	(66) (20) (129) (160)	(858) 225 (1,063) (1,475)	(71) 13 (1,243) (1,249)	(279) 292 378 476	(274) 217 1,055 1,084	(482) 636 (127) 86	(1,106) 1,158 63 397	(823) 78 (460) (1,133)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss)	101 (401) 39 (115)	65 (450) (15) (193)	40 (462) 139 (292)	(404) 25 43	(1,717) 188 (557)	(299) (36) (324)	(245) 194 (229)	(248) 87 (381)	(66) (20) (129)	(858) 225 (1,063)	(71) 13 (1,243)	(279) 292 378	(274) 217 1,055	(482) 636 (127)	(1,106) 1,158 63	(823) 78 (460)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense):	101 (401) 39 (115) (376) -0.7%	65 (450) (15) (193) (593)	40 (462) 139 (292) (575)	(404) 25 43 (295)	(1,717) 188 (557) (1,839)	(299) (36) (324) (624) -0.6%	(245) 194 (229) (210) -0.2%	(248) 87 (381) (481) -0.5%	(66) (20) (129) (160) -0.2%	(858) 225 (1,063) (1,475)	(71) 13 (1,243) (1,249)	(279) 292 378 476	(274) 217 1,055 1,084	(482) 636 (127) 86	(1,106) 1,158 63 397	(823) 78 (460) (1,133)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue	101 (401) 39 (115) (376) -0.7%	65 (450) (15) (193) (593) -1.1%	40 (462) 139 (292) (575) -0.8%	(404) 25 43 (295) -0.3%	(1,717) 188 (557) (1,839) -0.7%	(299) (36) (324) (624) -0.6%	(245) 194 (229) (210) -0.2%	(248) 87 (381) (481) -0.5%	(66) (20) (129) (160) -0.2%	(858) 225 (1,063) (1,475) -0.4%	(71) 13 (1,243) (1,249) -1.9%	(279) 292 378 476 0.5%	(274) 217 1,055 1,084 1.9%	(482) 636 (127) 86 0.1%	(1,106) 1,158 63 397 0.1%	(823) 78 (460) (1,133) -2.1%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin	101 (401) 39 (115) (376) -0.7% (841) -1.7%	65 (450) (15) (193) (593) -1.1% 2,881 5.2%	40 (462) 139 (292) (575) -0.8% 7,480 10.7%	(404) 25 43 (295) -0.3% 16,722 19.7%	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1%	(299) (36) (324) (624) -0.6% 25,417 26.4%	(245) 194 (229) (210) -0.2% 36,725 31.3%	(248) 87 (381) (481) -0.5% 20,152 22.7%	(66) (20) (129) (160) -0.2% 13,629 17.1%	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1%	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2%	(279) 292 378 476 0.5% 15,212 17.3%	(274) 217 1,055 1,084 1.9% (2,545) -4.5%	(482) 636 (127) 86 0.1% (4,110) -7.0%	(1,106) 1,158 63 397 0.1% 13,285 5.0%	(823) 78 (460) (1,133) -2.1% (7,918) -15.0%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes	101 (401) 39 (115) (376) -0.7%	65 (450) (15) (193) (593) -1.1%	40 (462) 139 (292) (575) -0.8% 7,480 10.7%	(404) 25 43 (295) -0.3%	(1,717) 188 (557) (1,839) -0.7%	(299) (36) (324) (624) -0.6% 25,417 26.4%	(245) 194 (229) (210) -0.2% 36,725 31.3%	(248) 87 (381) (481) -0.5%	(66) (20) (129) (160) -0.2%	(858) 225 (1,063) (1,475) -0.4%	(71) 13 (1,243) (1,249) -1.9%	(279) 292 378 476 0.5%	(274) 217 1,055 1,084 1.9%	(482) 636 (127) 86 0.1%	(1,106) 1,158 63 397 0.1%	(823) 78 (460) (1,133) -2.1%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense)	101 (401) 39 (115) (376) -0.7% (841) -1.7%	65 (450) (15) (193) (593) -1.1% 2,881 5.2%	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524)	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241)	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625)	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654)	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403)	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879)	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2%	(279) 292 378 476 0.5% 15,212 17.3% (2,344)	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470	(823) 78 (460) (1,133) -2.1% (7,918) -15.0%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss)	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52)	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524)	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241)	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654)	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403)	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610	(279) 292 378 476 0.5% 15,212 17.3% (2,344)	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472)	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense)	101 (401) 39 (115) (376) -0.7% (841) -1.7%	65 (450) (15) (193) (593) -1.1% 2,881 5.2%	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524)	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241)	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625)	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654)	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403)	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879)	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2%	(279) 292 378 476 0.5% 15,212 17.3% (2,344)	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470	(823) 78 (460) (1,133) -2.1% (7,918) -15.0%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649)	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1%	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9%	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2%	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4%	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6%	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7%	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8%	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5%	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3%	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6%	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7%	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9%	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8%	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7%	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3%	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1%	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3%	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7%	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7%	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization Adjusted EBITDA	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3% 2,957 2,306	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685 11,471	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302 29,864	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403 25,619	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964 11,584	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7% 7,327 22,608	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516 5,034	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891 4,075	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7% 29,698 43,301	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3% 5,817 (2,366)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3%	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7%	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7%	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization Adjusted EBITDA EBITDA Margin	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3% 2,957 2,306 4.6%	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438 11.7%	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685 11,471 16.4%	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231 25.0%	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446 15.9%	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302 29,864 31.0%	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408 35.3%	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403 25,619 28.8%	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564 24.5%	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454 30.5%	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964 11,584	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7% 7,327 22,608 25.7%	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516 5,034 8.9%	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891 4,075 6.9%	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7% 29,698 43,301 16.1%	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3% 5,817 (2,366) -4.5%
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization Adjusted EBITDA EBITDA Margin Earnings per share (Basic)	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3% 2,957 2,306 4.6% \$ (0.04)	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438 11.7% \$ 0.17	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685 11,471 16.4% \$ 0.41	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231 25.0% \$ 0.88	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446 15.9% \$ 1.43	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302 29,864 31.0% \$1.17	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408 35.3%	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403 25,619 28.8% \$1.14	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564 24.5% \$ 0.92	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454 30.5% \$ 4.87	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964 11,584 17.8% \$ 0.29	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7% 7,327 22,608 25.7% \$ 0.66	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516 5,034 8.9% \$ 0.14	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891 4,075 6.9% \$ (0.02)	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7% 29,698 43,301 16.1% \$ 1.06	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3% 5,817 (2,366) -4.5% \$ (0.27)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization Adjusted EBITDA EBITDA Margin	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3% 2,957 2,306 4.6% \$ (0.04)	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438 11.7% \$ 0.17	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685 11,471 16.4% \$ 0.41	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231 25.0% \$ 0.88	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446 15.9% \$ 1.43	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302 29,864 31.0% \$1.17	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408 35.3%	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403 25,619 28.8% \$1.14	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564 24.5% \$ 0.92	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454 30.5% \$ 4.87	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964 11,584 17.8% \$ 0.29	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7% 7,327 22,608 25.7%	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516 5,034 8.9% \$ 0.14	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891 4,075 6.9% \$ (0.02)	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7% 29,698 43,301 16.1% \$ 1.06	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3% 5,817 (2,366) -4.5% \$ (0.27)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization Adjusted EBITDA EBITDA Margin Earnings per share (Basic)	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3% 2,957 2,306 4.6% \$ (0.04)	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438 11.7% \$ 0.17	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685 11,471 16.4% \$ 0.41	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231 25.0% \$ 0.88	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446 15.9% \$ 1.43	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302 29,864 31.0% \$1.17	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408 35.3%	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403 25,619 28.8% \$1.14	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564 24.5% \$ 0.92	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454 30.5% \$ 4.87	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964 11,584 17.8% \$ 0.29	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7% 7,327 22,608 25.7% \$ 0.66	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516 5,034 8.9% \$ 0.14	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891 4,075 6.9% \$ (0.02)	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7% 29,698 43,301 16.1% \$ 1.06	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3% 5,817 (2,366) -4.5% \$ (0.27)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization Adjusted EBITDA EBITDA Margin Earnings per share (Basic) Earnings per share (Diluted) Shares used to compute Non-GAAP basic earnings per share	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3% 2,957 2,306 4.6% \$ (0.04) \$ (0.04)	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438 11.7% \$ 0.17	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685 11,471 16.4% \$ 0.41 \$ 0.38	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231 25.0% \$ 0.88 \$ 0.84	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446 15.9% \$ 1.43	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302 29,864 31.0% \$1.17 \$1.10	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408 35.3% \$ 1.64 \$ 1.54	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403 25,619 28.8% \$1.14 \$1.08	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564 24.5% \$ 0.92 \$ 0.89	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454 30.5% \$ 4.87 \$ 4.62	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964 11,584 17.8% \$ 0.29	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7% 7,327 22,608 25.7% \$ 0.66 \$ 0.64	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516 5,034 8.9% \$ 0.14	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891 4,075 6.9% \$ (0.02)	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7% 29,698 43,301 16.1% \$ 1.06	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3% 5,817 (2,366) -4.5% \$ (0.27)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization Adjusted EBITDA EBITDA Margin Earnings per share (Basic) Earnings per share (Diluted) Shares used to compute Non-GAAP basic earnings per share Shares used to compute Non-GAAP	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3% 2,957 2,306 4.6% \$ (0.04) \$ (0.04)	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438 11.7% \$ 0.17 \$ 0.16	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685 11,471 16.4% \$ 0.41 \$ 0.38	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231 25.0% \$ 0.88 \$ 0.84	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446 15.9% \$ 1.43 \$ 1.39	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302 29,864 31.0% \$1.17 \$1.10	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408 35.3% \$ 1.64 \$ 1.54	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403 25,619 28.8% \$1.14 \$1.08	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564 24.5% \$ 0.92 \$ 0.89	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454 30.5% \$ 4.87 \$ 4.62	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964 11,584 17.8% \$ 0.29 \$ 0.28	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7% 7,327 22,608 25.7% \$ 0.66 \$ 0.64	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516 5,034 8.9% \$ 0.14 \$ 0.14	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891 4,075 6.9% \$ (0.02) \$ (0.02)	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7% 29,698 43,301 16.1% \$ 1.06 \$ 1.04	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3% 5,817 (2,366) -4.5% \$ (0.27) \$ (0.27)
Other Income (Expense): Interest Income Interest Expense Other Income (Expense) Foreign Exchange Gain (Loss) Total Other Income (Expense): Other Income % of Revenue Net Income (Loss) before Income Taxes Net Margin Income Tax Benefit (Expense) Net Income (Loss) Net Margin after Income Tax Depreciation & Amortization Adjusted EBITDA EBITDA Margin Earnings per share (Basic) Earnings per share (Diluted) Shares used to compute Non-GAAP basic earnings per share	101 (401) 39 (115) (376) -0.7% (841) -1.7% 192 (649) -1.3% 2,957 2,306 4.6% \$ (0.04) \$ (0.04)	65 (450) (15) (193) (593) -1.1% 2,881 5.2% (52) 2,829 5.1% 3,284 6,438 11.7% \$ 0.17 \$ 0.16	40 (462) 139 (292) (575) -0.8% 7,480 10.7% (524) 6,956 9.9% 3,685 11,471 16.4% \$ 0.41 \$ 0.38	(404) 25 43 (295) -0.3% 16,722 19.7% (1,241) 15,481 18.2% 4,263 21,231 25.0% \$ 0.88 \$ 0.84	(1,717) 188 (557) (1,839) -0.7% 26,242 10.1% (1,625) 24,617 9.4% 14,189 41,446 15.9% \$ 1.43 \$ 1.39	(299) (36) (324) (624) -0.6% 25,417 26.4% (3,654) 21,763 22.6% 4,302 29,864 31.0% \$1.17 \$1.10	(245) 194 (229) (210) -0.2% 36,725 31.3% (5,403) 31,322 26.7% 4,628 41,408 35.3% \$ 1.64 \$ 1.54	(248) 87 (381) (481) -0.5% 20,152 22.7% 1,865 22,017 24.8% 5,403 25,619 28.8% \$1.14 \$1.08	(66) (20) (129) (160) -0.2% 13,629 17.1% 4,313 17,942 22.5% 6,049 19,564 24.5% \$ 0.92 \$ 0.89	(858) 225 (1,063) (1,475) -0.4% 95,922 25.1% (2,879) 93,043 24.3% 20,382 116,454 30.5% \$ 4.87 \$ 4.62	(71) 13 (1,243) (1,249) -1.9% 4,728 7.2% 882 5,610 8.6% 6,964 11,584 17.8% \$ 0.29 \$ 0.28	(279) 292 378 476 0.5% 15,212 17.3% (2,344) 12,868 14.7% 7,327 22,608 25.7% \$ 0.66 \$ 0.64	(274) 217 1,055 1,084 1.9% (2,545) -4.5% 5,294 2,749 4.9% 7,516 5,034 8.9% \$ 0.14 \$ 0.14	(482) 636 (127) 86 0.1% (4,110) -7.0% 3,638 (472) -0.8% 7,891 4,075 6.9% \$ (0.02) \$ (0.02)	(1,106) 1,158 63 397 0.1% 13,285 5.0% 7,470 20,755 7.7% 29,698 43,301 16.1% \$ 1.06 \$ 1.04	(823) 78 (460) (1,133) -2.1% (7,918) -15.0% 2,474 (5,444) -10.3% 5,817 (2,366) -4.5% \$ (0.27) \$ (0.27)

(In thousands)

Preliminary Unaudited

	1Q16	2Q16	3Q16	4Q16	CY2016	1Q17	2Q17	3Q17	4Q17	CY2017	1Q18	2Q18	3Q18	4Q18	CY2018	1Q19
GAAP revenue	50,422	55,254	70,137	84,900	260,713	96,224	117,371	88,879	79,855	382,329	65,239	87,822	56,386	58,018	267,465	52,719
Non-recurring customer credit		-	-	-	-	-	-	-	-	-	-	-	-	891	891	-
Non-GAAP revenue	50,422	55,254	70,137	84,900	260,713	96,224	117,371	88,879	79,855	382,329	65,239	87,822	56,386	58,909	268,356	52,719
GAAP total gross profit	14,253	17,302	23,161	32,238	86,954	41,472	53,282	39,372	32,154	166,280	25,836	33,863	17,537	10,537	87,773	12,351
Non-recurring customer credit	14,200	17,502	25,101	32,230	00,304	71,712	33,202	33,372	32,134	100,200	25,050	33,003	17,557	891	891	12,001
Share-based compensation expense	37	50	52	51	190	78	134	125	124	461	177	211	205	202	795	189
Non-recurring expense	-	-	-	-	-	-	-	-	-	-	7	-	-	43	50	-
Expenses associated with discontinued products	- 44.000	- 47.050	-	-	-	- 44.550		-	459	459	71	1,432	1,412	2,852	5,767	925
Non-GAAP income from gross profit	14,290	17,352	23,213	32,289	87,144	41,550	53,416	39,497	32,737	167,200	26,091	35,506	19,154	14,525	95,276	13,465
GAAP research and development expense	8,396	7,814	8,362	7,208	31,780	7,432	8,073	9,190	10,670	35,365	11,736	12,645	14,180	11,342	49,903	11,185
Share-based compensation expense	118	154	165	154	591	265	441	400	390	1,496	576	676	623	544	2,419	640
Non-recurring expense	-	-	-	-	-	-	-	-	-	-	-	43	-	13	56	-
Non-cash expenses associated with discontinued									050	050	754	4 00 4	0.50	070	0.007	
products Non-GAAP research and development expense	8,278	7,660	- 8,197	7,054	31,189	7,167	7,632	8,790	9,630	650 33,219	751 10,409	1,004 10,922	859 12,698	273 10,512	2,887 44,541	10,545
Non-GAAP research and development expense	0,270	7,000	0,197	7,034	31,109	7,107	7,032	6,790	9,030	33,219	10,409	10,922	12,090	10,512	44,541	10,343
GAAP sales and marketing expense	1,680	1,610	1,594	1,743	6,627	1,903	2,158	2,551	2,090	8,702	2,474	2,377	2,370	1,920	9,141	2,595
Share-based compensation expense	73	95	97	93	358	80	168	118	114	480	227	261	181	256	925	271
Non-GAAP sales and marketing expense	1,607	1,515	1,497	1,650	6,269	1,823	1,990	2,433	1,976	8,222	2,247	2,116	2,189	1,664	8,216	2,324
GAAP general and administrative expense	5,733	5,906	6,445	7,443	25,527	7,822	8,786	9,580	9,074	35,262	9,456	9,898	10,591	9,552	39,497	10,440
Share-based compensation expense	580	676	732	705	2,693	1,084	1,517	1,439	1,317	5,357	1,588	1,752	1,885	1,758	6,983	1,843
Amortization expense	110	112	115	117	454	118	120	122	125	485	126	127	125	128	506	130
Non-recurring expense	173	415	134	53	775	100	290	378	290	1,058	284	287	685	1,121	2,377	1,086
Non-GAAP general and administrative expense	4,870	4,703	5,464	6,568	21,605	6,520	6,859	7,641	7,342	28,362	7,458	7,732	7,896	6,545	29,631	7,381
GAAP total operating expense	15,809	15,330	16,401	16,394	63,934	17,157	19,017	21,321	21,834	79,329	23,666	24,920	27,141	22,814	98,541	24,220
Share-based compensation expense	771	925	994	952	3,642	1,429	2,126	1,957	1,822	7,334	2,391	2,689	2,689	2,558	10,327	2,754
Amortization expense	110	112	115	117	454	118	120	122	125	485	126	127	125	128	506	130
Non-recurring expense	173	415	134	53	775	100	290	378	289	1,057	284	330	685	1,134	2,433	1,086
Non-cash expenses associated with discontinued products	_	_	_	_	_	_	_	_	650	650	751	1,004	859	273	2,887	0
Non-GAAP total operating expense	14,755	13,878	15,158	15,272	59,063	15,510	16,481	18,864	18,948	69,803	20,114	20,770	22,783	18,721	82,388	20,250
														· · ·		
GAAP operating income (loss) Non-recurring customer credit	(1,556)	1,972	6,760	15,844	23,020	24,315	34,265	18,051	10,320	86,951	2,170	8,943	(9,604)	(12,277) 891	(10,768) 891	(11,869)
Share-based compensation expense	808	975	1,046	1,003	3,832	1,507	2,260	2,082	1,946	7,795	2,569	2,900	2,894	2,757	11,120	2,943
Amortization expense	110	112	115	117	454	118	120	122	125	485	126	127	125	128	506	130
Non-recurring expense	173	415	134	53	775	100	290	378	289	1,057	290	330	685	1,180	2,485	1,086
Expenses associated with discontinued products	-	-	-	-	-	-	-	-	459	459	71	1,432	1,412	2,852	5,767	925
Non-cash expenses associated with discontinued									GEO.	GEO.	751	1 004	050	272	2 007	0
products Non-GAAP operating income (loss)	(465)	3,474	8,055	17,017	28,081	26,040	36,935	20,633	650 13,789	650 97,397	751 5,977	1,004 14,736	(3,629)	(4,196)	2,887 12,888	(6,785)
Non Sivil Operating medine (1033)	(100)	0, 17 1	0,000	17,017	20,001	20,010	00,000	20,000	10,700	01,001	0,077	1 1,7 00	(0,020)	(1,100)	12,000	(0,100)
GAAP other income (loss)	34	(1,317)	(356)	(378)	(2,017)	(872)	(111)	(541)	(901)	(2,425)	(1,046)	1,387	578	71	990	(1,079)
Loss (gain) from disposal of idle assets	(440)	40	(60.4)	37	81 (046)	- 040	(101)	-	711	2	(202)	- (011)	-	8 7	(604)	- (227)
Unrealized exchange loss (gain) Non-recurring expense	(410)	42 642	(624) 401	46	(946) 1,043	248 0	(101) 0	60 0	741 0	948	(203)	(911) 0	506 0	0	(601) 0	(227) 173
Non-GAAP other income (loss)	(376)	(593)	(575)	(295)	(1,839)	(624)	(210)	(481)	(160)	(1,475)	(1,249)	476	1,084	86	397	(1,133)
11017 07 1111 011101 111001110 (1000)	(370)	(555)	(0.0)	(200)	(1,000)	(027)	(210)	(101)	(100)	(1, 170)	(1,210)	., 0	1,007		307	(.,.00)

(In thousands)

Preliminary Unaudited

	1Q16	2Q16	3Q16	4Q16	CY2016	1Q17	2Q17	3Q17	4Q17	CY2017	1Q18	2Q18	3Q18	4Q18	CY2018	1Q19
GAAP net income (loss)	(1,330)	603	17,736	14,225	31,234	19,789	29,071	19,375	5,716	73,951	2,120	8,034	(3,732)	(8,568)	(2,146)	(10,474)
Non-recurring customer credit														891	891	-
Amortization of intangible assets	110	112	115	117	454	118	120	122	125	485	126	127	125	128	506	130
Share-based compensation expense	808	975	1,046	1,003	3,832	1,507	2,260	2,082	1,946	7,795	2,569	2,900	2,894	2,757	11,120	2,943
Non Recurring charges	173	415	134	53	775	100	290	378	289	1,057	290	330	685	1,180	2,485	1,259
Expenses associated with discontinued products	-	-	-	-	-	-	-	-	459	459	71	1,432	1,412	2,852	5,767	925
Non-cash expenses associated with discontinued																
products	-	-	-	-	-	-	-	-	650	650	751	1,004	859	273	2,887	-
Loss (gain) from disposal of idle assets	-	40	4	37	81	-	2	-	-	2	-	-	-	8	8	-
Unrealized exchange loss (gain)	(410)	42	(624)	46	(946)	248	(101)	60	741	948	(203)	(911)	506	7	(601)	(227)
Non-recurring Tax Benefit	-	-	(11,856)	-	(11,856)	-	(320)	-	8,016	7,696	(114)	(48)	-	-	(162)	-
Non-GAAP net income (loss)	(649)	2,187	6,555	15,481	23,574	21,762	31,322	22,017	17,942	93,043	5,610	12,868	2,749	(472)	20,755	(5,444)
,																
GAAP net income (loss)	(1,330)	603	17,736	14,225	31,234	19,789	29,071	19,375	5,716	73,951	2,120	8,034	(3,732)	(8,568)	(2,146)	(10,474)
Non-recurring customer credit	,												, ,	891	891	_
Amortization of intangible assets	110	112	115	117	454	118	120	122	125	485	126	127	125	128	506	130
Share-based compensation expense	808	975	1,046	1,003	3,832	1,507	2,260	2,082	1,946	7,795	2,569	2,900	2,894	2,757	11,120	2,943
Depreciation expense	2,847	3,172	3,569	4,146	13,734	4,184	4,507	5,280	5,924	19,895	6,837	7,202	7,391	7,762	29,192	5,817
Non-recurring charges	173	415	134	53	775	100	290	378	289	1,057	290	330	685	1,180	2,485	242
Expenses associated with discontinued products	-	-	-	-	-	-	-	-	459	459	71	1,432	1,412	1,603	4,518	925
Loss (gain) from disposal of idle assets	-	40	4	37	81	-	2	-	-	2	-	-	-	8	8	-
Unrealized exchange loss (gain)	(410)	42	(624)	46	(946)	248	(101)	60	741	948	(203)	(911)	506	7	(601)	(227)
Interest (income) expense, net	300	385	422	363	1,470	264	175	187	11	637	19	194	188	423	824	752
Tax (benefit) expense related to the above	(192)	52	(11,332)	1,241	(10,231)	3,654	5,083	(1,865)	3,703	10,575	(996)	2,296	(5,294)	(3,638)	(7,632)	(2,474)
Adjusted EBITDA	\$2,306	\$5,796	\$11,070	\$21,231	\$40,403	\$29,864	\$41,407	\$25,619	\$18,914	\$115,804	\$10,833	\$21,604	\$4,175	\$2,553	\$39,165	(2,366)
GAAP diluted net income (loss) per share	\$ (0.08)	\$ 0.03	\$ 0.97	\$ 0.77	\$ 1.76	\$ 1.00	\$ 1.43	\$ 0.95	\$ 0.28	\$ 3.67	\$ 0.11	\$ 0.40	\$ (0.19)	\$ (0.43)	\$ (0.11)	\$ (0.53)
Non-recurring customer credit														0.05	0.04	-
Amortization of intangible assets	0.01	0.01	0.01	0.01	0.03	0.01	0.01	0.01	(0.00)	0.02	0.01	0.01	0.01	0.01	0.03	0.01
Share-based compensation expense	0.05	0.06	0.05	0.06	0.22	0.08	0.11	0.10	0.10	0.39	0.13	0.14	0.14	0.15	0.56	0.15
Non Recurring charges	0.01	0.02	0.01	0.00	0.04	(0.00)	0.01	0.02	0.01	0.05	0.01	0.02	0.03	0.06	0.12	0.06
Expenses associated with discontinued products	-	-	-	-	-	-	-	-	0.02	0.02	0.00	0.07	0.07	0.14	0.29	0.05
Non-cash expenses associated with discontinued																
products	-	-	-	-	-	-	-	-	0.03	0.03	0.04	0.05	0.04	0.01	0.14	-
Loss (gain) from disposal of idle assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-	-	0.00	-	-	-	0.00	0.00	-
Unrealized exchange loss (gain)	(0.03)	0.00	(0.03)	0.00	(0.05)	0.01	(0.00)	0.00	0.04	0.05	(0.01)	(0.05)	0.04	(0.01)	(0.03)	(0.01)
Non-recurring Tax Benefit	0.00	0.00	(0.65)	0.00	(0.67)	0.00	(0.02)	-	0.40	0.38	(0.01)	(0.00)	-	0.01	(0.00)	
Non-GAAP diluted net income (loss) per share	\$ (0.04)	\$ 0.16	\$ 0.38	\$ 0.84	\$ 1.39	\$ 1.10	\$ 1.54	\$ 1.08	\$ 0.89	\$ 4.62	\$ 0.28	\$ 0.64	\$ 0.14	\$ (0.02)	\$ 1.04	\$ (0.27)
	-															
Shares used to compute diluted earnings per share	16,930	17,455	18,361	18,513	17,713	19,702	20,367	20,423	20,160	20,139	19,989	20,080	20,185	19,793	20,027	19,863