

Investor Presentation

Second QUARTER 2021
Nasdaq: AAOI

SAFE HARBOR STATEMENT

This presentation contains forward-looking statements. The statements contained in this presentation that are not purely historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act, as amended. These forward-looking statements involve assumptions and current expectations, which are subject to risks and uncertainties that could cause the company's actual results to differ materially from those anticipated in such forward-looking statements. These risks and uncertainties include but are not limited to: the impact of the COVID-19 pandemic on our business and financial results; reduction in the size or quantity of customer orders; change in demand for the company's products due to industry conditions; changes in manufacturing operations; volatility in manufacturing costs; delays in shipments of products; disruptions in the supply chain; change in the rate of design wins or the rate of customer acceptance of new products; the company's reliance on a small number of customers for a substantial portion of its revenues; potential pricing pressure; a decline in demand for our customers' products or their rate of deployment of their products; general conditions in the internet datacenter, cable television (CATV) broadband, telecom, or fiber-to-the-home (FTTH) markets; changes in the world economy (particularly in the United States and China); changes in the regulation and taxation of international trade, including the imposition of tariffs; changes in currency exchange rates; the negative effects of seasonality; and other risks and uncertainties described more fully in the company's documents filed with or furnished to the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2020. More information about these and other risks that may impact the company's business are set forth in the "R

In some cases, you can identify forward-looking statements by terminology such as "believe," "may," "estimate," "continue," "anticipate," "intend," "should," "could," "would," "target," "seek," "aim," "believe," "predicts," "think," "objectives," "optimistic," "new," "goal," "strategy," "potential," "is likely," "will," "expect," "plan" "project," "permit" or by other similar expressions that convey uncertainty of future events or outcomes. You should not rely on forward-looking statements as predictions of future events. All forward-looking statements in this presentation are based upon information available to us as of the date hereof, and qualified in their entirety by this cautionary statement. Except as required by law, we assume no obligation to update forward-looking statements for any reason after the date of this presentation to conform these statements to actual results or to changes in the company's expectations.

In this presentation we include certain other non-GAAP measures that we believe are useful to investors in evaluating our operating performance. Non-GAAP measures should not be considered as an alternative to income (loss) after tax, earnings per share, or any other measure of financial performance calculated and presented in accordance with GAAP. Our non-GAAP measures may not be comparable to similarly titled measures of other organizations because other organizations may not calculate such other non-GAAP measures in the same manner. You are encouraged to evaluate these adjustments and the reasons we consider them appropriate. For a reconciliation of GAAP measures to our non-GAAP measures, please see the Appendix to this presentation.

This presentation shall not constitute an offer to sell or the solicitation of an offer to buy securities of the company, nor shall there be any sale of the any securities of the company in any state or jurisdiction in which such offer, solicitation or sale would be unlawful. Any offer, if at all, will be made only pursuant to Rule 144A or Regulation S under the Securities Act.

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Investment

HIGHLIGHTS



A Leader in **Advanced Optics**



Dynamic Markets



Marquee **Customers**



Proprietary Manufacturing



Diversifying Customer Base





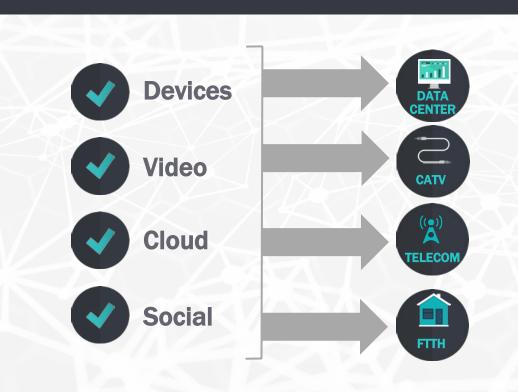
A leading provider of optical access products that enable the gigabit age

Q2 2021 Highlights

- Revenue of \$54.2 million, down from \$65.2 million in Q2 2020
 - CATV revenue grew 349% year-over-year to a record \$27.6M (51% of total revenue)
 - Datacenter revenue accounted for 41% of total
 - Telecom revenue accounted for 8% of total
- Non-GAAP Gross Margin of 25% rose nearly 200 basis points year-overyear
- Three new design wins in the quarter, including two 400G products
 - Successfully competed technical qualifications on 5 other 400G opportunities



Bandwidth Demand Drives Revenue





Four End-Markets With Strong Demand Drivers

Datacenter

Increasing size of datacenters

Migher-speed interconnect - 1G to (10G/40G/100G/200G/400G)

Continuous need to expand, refresh and replenish

Cable Television

- **DOCSIS 3.1** & upgrade cycle
- International market opportunities
- Continued outsourcing of design and production

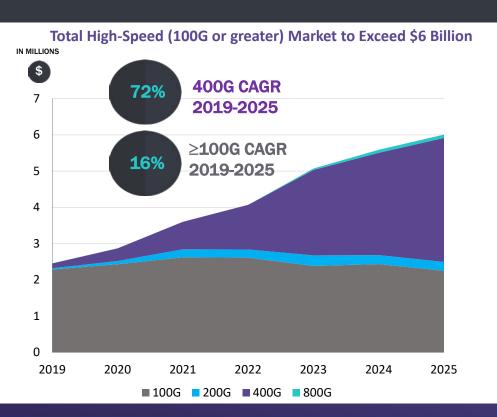
Telecommunications

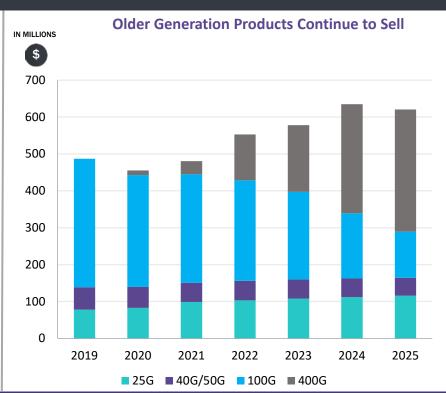
- 5G LTE deployment
- Backbone network for datacenter interconnect
- Aging access networks in need of rebuild

Fiber-to-the-Home

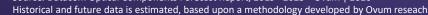
- **10 Gbps FTTH networks to replace 2.5Gbps**
- Telecom carriers need to fiberize to compete with CATV, new entrants
- Greenfield economics favor fiber deployment

Growth Expected in Datacenter Market











DATACENTER MARKET CHARACTERISTICS DIFFER FROM CHARACTERISTICS OF TELECOM OPTICAL COMPONENT MARKET

Vertical Integration & In-house Manufacturing Optimal

DATACENTER MARKET

- Rapid product development cycles favor controlling a substantial part of the manufacturing process
- Large production volume/relatively low diversity enables rapid ROI on factory equipment
- Integration of manufacturing process enhances efficiency

TELECOM MARKET

- Telecom applications have much longer production cycles
- Small volume/high diversity favors outsourcing
- Initial costs of integration are high, and only economical with high production volume



100G Datacenter Transceiver Use Cases

	100G Technology	Lasers	# Fibers	Transceiver Cost*	Fiber Cost/m*	Optimal Distance (d)
	Short-Reach (SR) AOC	4xVCSEL	8	\$	\$\$	<150m
ŀ	Long-Reach, PSM-4	4x1310-nm DFB (AOI) OR 1x1310-nm high power + modulators (SiPh)	8	\$\$	\$\$\$\$\$	150m <d<500m< td=""></d<500m<>
	Long-Reach, CWDM (CWDM-4, CLR-4)	4xCWDM DFB	2	\$\$\$	\$\$\$	500m <d<2km< td=""></d<2km<>
	Extended Reach, 4WDM-10	4xCWDM	2	\$\$\$\$	\$\$\$	2km <d<10km< td=""></d<10km<>
j	100G-BASE-LR4	4xWDM (cooled)	2	\$\$\$\$\$\$	\$\$\$	2km <d<10km< td=""></d<10km<>
	Coherent (DP-QPSK)	1x1550 (tunable, narrow linewidth)	2	\$\$\$\$\$\$\$\$\$	\$\$\$	>80km

400G: Multiple Standards to Meet Multiple Use Cases

400G intra-datacenter electrical/optical standards currently in existence or being developed:

Reach Distance	Data Center Unique Spec	IEEE Standards	100G single Lambda MSA
70m for OM3, 100m	-	400G SR8*	-
for OM4	-	400G SR4.2	-
500	-	100G DR*	-
500m	-	400G DR4*	-
	-	-	100G FR*
2km	-	-	400G FR4*
10km	400G DR4+*	-	-

Current 400G Transceiver Form-factors

Considerations for Designers









Backward Compatibility



Connector Termination



Latch Mechanism



Mating Process



Protruding area safety



Electrical/optical breakout



Thermal dissipation



Common management interface specification

Dimensions (mm)	SFP-DD	QSFP-DD	OSFP	СОВО
Width	14	19	22.93	36
Length (overall)	64.15	93	100.4	40
Length inside cage	54.15	49.6	82.48	-
Thickness	8.55	8.5	13.00	9.35
Electrical Channel	2x	8x	8x	8x, 16x
Thermal Capability	1-3.5W	7 - 14W	12 - 16W	15 - 20W

5G Requirements for Front/Mid-Haul Optics

Small-Cell Proliferation and C-RAN Evolution Is Expected to Create Need for New Optical Solutions

25 Gbps/50 Gbps/100 Gbps transceivers needed

Front-Haul:

- Link remote radio head (RRH) to base station
- Distances typically several km
- 25 Gbps in SFP-28 form factor
- Outdoor RRH may require high-temperature optics

Mid-Haul:

- Longer distances typical in C-RAN (Cloud-Radio Access Network)
- 50 Gbps/100Gbps over 10+ km
- Typically standard commercial temperature range



Vertical Integration

A KEY DIFFERENTIATOR



Faster time to market



Cost advantages



High yield manufacturing



Flexible capacity support



Rapid response to customer & market demand



A Closer Look...

CRYSTAL GROWTH (Epitaxy)



AUTOMATION



LIGHT ENGINE ASSEMBLY

AOI's Differentiation:

Combination of proprietary MBE and MOCVD processes

AOI's Differentiation:

Custom-designed and proprietary production machinery

AOI's Differentiation:

Robust silicon optical bench platform technology leveraged across 40G, 100G, 200G and 400G products

- Improved high-temp and high-speed performance
- Improved laser yield (low cost)
- DFB performance adequate for many applications where competitors use EMLs
- **EMLs** for long-distance inter-DC/telecom

- Decreased per-chip testing cost
- **✓** Lower scrap rate = higher yield
- Scalable

- Flexible manufacturing line between 40G and 100G products
- **✓** More efficient R&D spend
- Decreased scrap rate
- Lower equipment depreciation



Automated Manufacturing Process

Automated Robotic Test Stations Increase Throughput, Decrease Human Error in Handling Automated Receiver Sub-Assembly Decreased Labor by 58% and Improved Quality Control

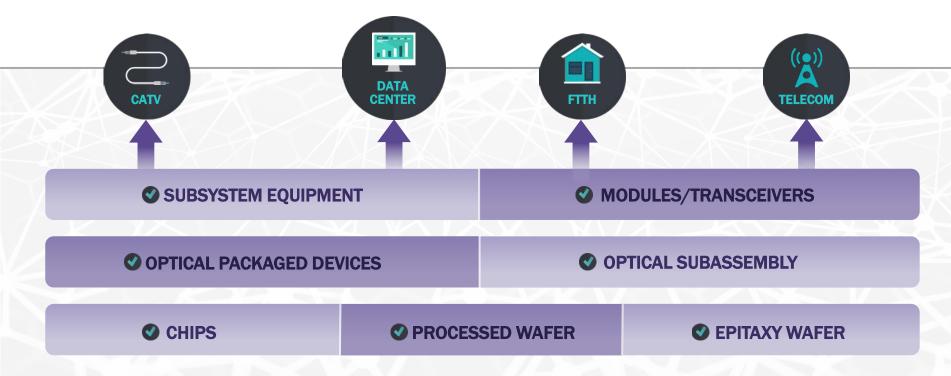




Automated Light Engine Final Assembly Decreased Labor by 85% and Improved Process Control and Quality

Vertical Integration replicated across markets

In-house production and development of advanced laser diodes and light engines speeds time to market





RESEARCH & DEVELOPMENT

- **Excellent laser technology**
- Proprietary Silicon Photonics Technology
- Strong R&D teams in all 3 sites from lasers, transceivers to equipment
- **Oustomer NRE reimbursements**

MANUFACTURING & OPERATIONS

- Experienced in high-volume manufacture
- Efficient supply chain
 - Vertical integration from laser chips to transceivers to equipment with cost advantages





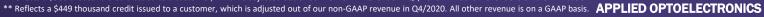
Financial Review

Data Center Drives Revenue

ANNUAL REVENUE BY END MARKET



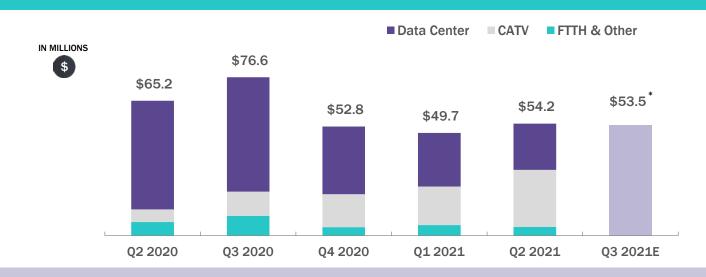
^{*} Reflects a \$900 thousand credit issued to a customer, which is adjusted out of our non-GAAP revenue in Q4/2018. All other revenue is on a GAAP basis.





Recent Financial Performance

QUARTERLY REVENUE BY END MARKET





Q2/21 Results

NON-GAAP*

IN MILLIONS EXCEPT %	Q2/21
TOTAL REVENUE	\$ 54.2
DATACENTER	\$ 22.4
TELECOM	\$ 3.3
CATV	\$ 27.6
GROSS MARGIN	25.0%
OPERATING LOSS	\$ 6.5
NET LOSS	\$ 4.1
CASH**	\$ 50.5



Balance Sheet Highlights

\$ IN MILLIONS	6/30/2019	6/30/2020	6/30/2021
CASH ⁽¹⁾	\$81	\$59	\$50
WORKING CAPITAL(2)	\$133	\$93	\$103
PROPERTY, PLANT & EQUIPMENT, NET	\$248	\$244	\$247
TOTAL ASSETS	\$495	\$478	\$473
TOTAL DEBT ⁽³⁾	\$52	\$68	\$68
STOCKHOLDERS' EQUITY	\$312	\$257	\$277

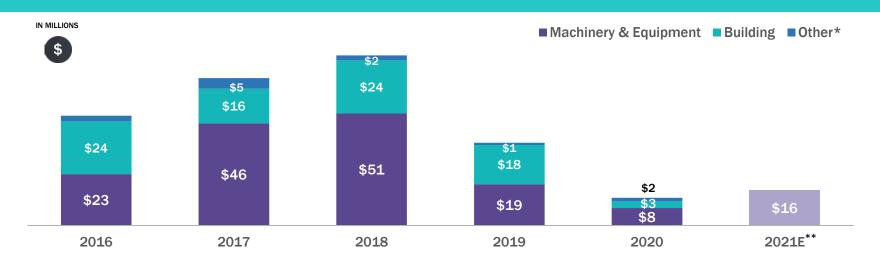
⁽¹⁾ Cash: Cash, cash equivalents, short-term investments, and restricted cash.

⁽²⁾ Working Capital: Total current assets less total current liabilities.

⁽³⁾ Total Debt: Short-term loans, notes and bank acceptances payable and total long-term debt. Convertible notes outstanding are expected to be settled in common stock, not cash, so are excluded from total debt.

Investments in Capacity & Vertical Integration

CAPITAL EXPENDITURES





Investment

SUMMARY



A leader In Advanced Optics



Focus on fast growing markets including hyperscale datacenters



Marquee global customers



Extensive internally developed technology



Manufacturing expertise creates differentiation & sustains margin



Operating model provides significant leverage





Appendix



MANAGEMENT TEAM



Dr. Thompson Lin FOUNDER, PRESIDENT & CEO

25+ YEARS



Dr. Stefan Murry CFO & CSO

25+ YEARS



Dr. Fred Chang COMPONENT BU HEAD

20+ YEARS



Dr. Alex Anselm SEMICONDUCTOR PRODUCTS **DIVISION HEAD**

22+ YEARS



Jessica Hung VP OF FINANCE & CORPORATE CONTROLLER

14+ YEARS



Joshua Yeh **ASIA GM**

16+ YEARS

NON-GAAP FINANCIAL MEASURES

We provide non-GAAP gross margin, non-GAAP net income (loss), and non-GAAP earnings per share to eliminate the impact of items that we do not consider indicative of our overall operating performance. To arrive at our non-GAAP gross margin, we exclude stock-based compensation expense, expenses associated with discontinued products, and non-recurring expenses, if any, from our GAAP gross margin. To arrive at our non-GAAP net income (loss), we exclude all amortization of intangible assets, stock-based compensation expense, non-recurring expenses, unrealized foreign exchange gain (loss), losses from the disposal of idle assets, if any, non-GAAP tax expenses (benefits), expenses associated with discontinued products, if any, and the effects of forgiveness of our PPP loan if any, from our GAAP net income (loss). Included in our non-recurring expenses in Q2 2020 are certain one-time legal (if any) and consulting fees (if any) and employee severance expenses (if any). In computing our non-GAAP income tax expense (benefit), we have applied an estimate of our annual effective income tax rate and applied it to our net income before income taxes.

Our non-GAAP earnings per share is calculated by dividing our non-GAAP net income by the fully diluted share count (for periods in which non-GAAP net income is positive) or basic share count (for periods in which our non-GAAP net income is negative). We believe that our non-GAAP measures are useful to investors in evaluating our operating performance for the following reasons:

- We believe that elimination of items such as amortization of intangible assets, stock-based compensation expense, non-recurring revenue and expenses, losses from the disposal of idle assets, unrealized foreign exchange gain or loss, unamortized debt issuance costs associated with the extinguishment of debt, and depreciation on certain equipment undergoing reconfiguration is appropriate because treatment of these items may vary for reasons unrelated to our overall operating performance: We believe that elimination of expenses are not indicative of our ongoing operations:
- We believe that non-GAAP measures provide better comparability with our past financial performance, period-to-period results and with our peer companies, many of which also use similar non-GAAP financial measures; and
- We anticipate that investors and securities analysts will utilize non-GAAP measures as a supplement to GAAP measures to evaluate our overall operating performance.

A reconciliation of our GAAP net income (loss) and GAAP earnings (loss) per share for the quarter ended June 30, 2021 to our non-GAAP net income (loss) and earnings (loss) per share is provided below, together with corresponding reconciliations for the quarter period ended June 30, 2020.

Non-GAAP measures should not be considered as an alternative to net income (loss), earnings (loss) per share, or any other measure of financial performance calculated and presented in accordance with GAAP. Our non-GAAP measures may not be comparable to similarly titled measures of other organizations because other organizations may not calculate such other non-GAAP measures in the same manner. We have not reconciled the non-GAAP measures included in our guidance to the appropriate GAAP financial measures because the GAAP measures are not readily determinable on a forward-looking basis. GAAP measures that impact our non-GAAP financial measures may include stock-based compensation expense, non-recurring expenses, amortization of intangible assets, unrealized exchange loss (gain), asset impairment charges, and loss (gain) from disposal of ilde assets. These GAAP measures cannot be reasonably predicted and may directly impact our non-GAAP financial measures are out of our control. Accordingly, a reconciliation of the non-GAAP financial measure guidance to the corresponding GAAP measures is not available without unreasonable effort.



NON-GAAP RECONCILIATION

Applied Optoelectronics, Inc. GAAP to Non-GAAP Reconciliation

(In thousands)

Preliminary Unaudited

	2Q19	3Q19	4Q19	CY2019	1Q20	2Q20	3Q20	4Q20	CY2020	1Q21	2Q21
GAAP revenue	43,411	46.084	48.658	190,872	40,467	65,222	76,608	52,326	234,623	49.701	54,189
Non-recurring customer credit			-		- 1		-	449	449	- 1	
Non-GAAP revenue	43,411	46,084	48,658	190,872	40,467	65,222	76,608	52,775	235,072	49,701	54,189
GAAP total gross profit	10.538	11.976	11.336	46,201	6.338	13,736	19,190	11.277	50.541	10.719	10.778
Non-recurring customer credit			- 1,000	.0,20	-			449	449		-
Share-based compensation expense	199	197	189	774	246	237	229	224	936	201	267
Non-recurring expense	-		-	-	970	1			971	18	16
Expenses associated with discontinued products	1,067	1,117	1,891	5,000	354	1,077	1,566	2,586	5,583	1,289	2,461
Non-GAAP income from gross profit	11,804	13,290	13,416	51,975	7,908	15,051	20,985	14,536	58,481	12,227	13,522
GAAP research and development expense	11.151	10.466	10.597	43,399	10,558	10,803	11,206	10.826	43,393	10.928	10,914
Share-based compensation expense	657	647	614	2,558	688	704	706	714	2,812	563	630
Non-recurring expense				-	212		-	-	212	53	
Non-cash expenses associated with discontinued											
products				-		40.000	10.500		40.000	15	
Non-GAAP research and development expense	10,494	9,819	9,983	40,841	9,658	10,099	10,500	10,112	40,369	10,297	10,284
GAAP sales and marketing expense	2,331	2,518	2,615	10,059	2,936	3,430	4,491	3,230	14,087	2,960	2,832
Share-based compensation expense	279	274	245	1,069	291	295	298	307	1,191	219	329
Non-recurring expense					18	2	1	1	22	73	<u> </u>
Non-GAAP sales and marketing expense	2,052	2,244	2,370	8,990	2,627	3,133	4,192	2,922	12,874	2,668	2,503
GAAP general and administrative expense	10,884	9,988	10,178	41,490	10,638	10,611	10,272	10,382	41,903	10,869	10,681
Share-based compensation expense	1,885	1,860	1,816	7,404	2,013	2,066	2,032	1,996	8,107	1,536	2,048
Amortization expense	133	137	140	540	141	143	146	149	579	151	152
Non-recurring expense	813	568	94	1,544	301	70	20	9	400	358	37
Non-cash expenses associated with discontinued											
products	1,115	1,114	1,067	4,313	1,025	952	495	661	3,133	1,199	1,213
Non-GAAP general and administrative expense	6,938	6,309	7,062	27,690	7,158	7,380	7,579	7,567	29,684	7,625	7,231
GAAP total operating expense	24,366	22,972	23,390	94,948	24,132	24,844	25,969	24,438	99,383	24,757	24,427
Share-based compensation expense	2,821	2,781	2,676		2,992	3,065	3,036	3,017		2,318	3,007
Amortization expense	133	137	140		141	143	146	149	579	151	152
Non-recurring expense	813	568	94	1,544	531	72	21	10	634	484	37
Non-cash expenses associated with discontinued			•								
products	1,115	1,114	1,067	4,313	1,025	952	495	661	3,133	1,214	1,213
Non-GAAP total operating expense	19,484	18,372	19,414	77,520	19,443	20,612	22,271	20,601	82,927	20,590	20,018



NON-GAAP RECONCILIATION

Applied Optoelectronics, Inc. GAAP to Non-GAAP Reconciliation

(In thousands)

Preliminary Unaudited

Non-recurring customer credit		2Q19	3Q19	4Q19	CY2019	1Q20	2Q20	3Q20	4Q20	CY2020	1Q21	2Q21
Share-based compensation expense	GAAP operating income (loss)	(13,828)	(10,996)	(12,054)	(48,747)	(17,794)	(11,108)	(6,779)	(13,161)	(48,842)	(14,038)	(13,649
Amortization expense 133 137 140 540 141 143 146 149 579 151	Non-recurring customer credit		0	0	0			-	449	449		
Non-recurring expenses 813 588 94 1,544 1,501 73 21 1 0 1,605 502 2.56	Share-based compensation expense	3,020	2,978	2,864	11,805	3,238	3,302	3,265	3,241	13,046	2,519	3,274
Expenses associated with discontinued non-cash expenses associated with discontinued products 1,115 1,114 1,067 4,313 1,025 952 495 661 3,133 1,214 1,214 1,215 1,007 1,												152
Non-GAAP operating income (loss)												
discontinued products 1,115 1,114 1,067 4,313 1,025 952 495 661 3,133 1,214 1,215 GAAP Operating income (loss) (7,680) (5,082) (5,989) (25,546) (11,535) (5,561) (1,286) (6,085) (2,447) (8,363) (8,368) GAAP Other income (loss) (729) 276 (1,109) (2,641) (1,052) (468) (588) (274) (2,382) (1,584) 5,444 Loss (gain) from disposal of lide assets (729) 276 (1,109) (2,641) (1,052) (468) (588) (274) (2,382) (1,584) 5,444 Loss (gain) from disposal of lide assets (729) 276 (1,109) (2,641) (1,052) (468) (588) (274) (2,382) (1,584) 5,444 Loss (gain) from disposal of lide assets (739) (2,641) (1,052) (468) (1,054) (1,055) (1,055) (1,056) (1,05		1,067	1,117	1,891	5,000	354	1,077	1,566	2,586	5,583	1,289	2,461
Non-GAAP operating income (loss) (7,680) (5,082) (5,999) (25,546) (11,535) (5,561) (1,286) (6,065) (24,447) (8,363) (6,498)		1.115	1,114	1.067	4.313	1.025	952	495	661	3.133	1.214	1,213
Loss (gain) from disposal of Idle assets 5		(7,680)	(5,082)	(5,999)		(11,535)	(5,561)	(1,286)	(6,065)	(24,447)	(8,363)	(6,496
Unnealized exchange loss (gain) 56 (65) 79 (157) (169) 4.3 (61) (669) (1656) (1695) (-62.99)	GAAP other income (loss)	(729)	276	(1,109)	(2,641)	(1,052)	(468)	(588)	(274)	(2,382)	(1,584)	5,446
Non-recurring expense (income) Cart Ca	Loss (gain) from disposal of idle assets	-			-			-		-	-	
CAAP net income (loss)		56	(65)	79		(169)					843	(133
CAAP net income (loss)												(6,299
Non-recurring customer credit Amortization of intangible assets 133 137 140 540 141 143 146 149 449 449 151 151 55. Share-based compensation expense 3,020 2,978 2,864 11,804 3,238 3,302 3,265 3,241 13,046 2,519 3,377 140 140 140 140 140 140 140 140 140 140	Non-GAAP other income (loss)	(673)	211	(1,030)	(2,625)	(1,221)	(961)	(1,703)	(1,048)	(4,933)	(741)	(986
Amortization of intangible assets 133 137 140 540 141 143 146 149 579 151 155. Share-based compensation expense a 3,020 2,978 2,864 17,76 1,501 (463) (1,033) (65) (90) 502 (6,246 1,033) (65) (70) (70) (70) (70) (70) (70) (70) (70		(11,366)	(8,780)	(35,430)	(66,049)	(16,797)	(18,600)	(9,616)			(15,622)	(8,203
Share-based compensation expense 3,020 2,978 2,864 11,804 3,238 3,302 3,265 3,241 13,046 2,519 3,277 2,5778 2,		-										
Non-equiring expense (income)												
Expenses associated with discontinued Non-Cash expense associated with discontinued products (1,116												
Non-cash expenses associated with discontinued products 1,116 1,114 1,067 4,314 1,025 952 495 661 3,133 1,214 1,215 1,215 1,216 1,116 1,116 1,114 1,067 4,314 1,025 952 495 661 3,133 1,214 1,215 1,215 1,116												
Loss (gain) from disposal of idle assets		1,067	1,117	1,891	5,000	354	1,077	1,566	2,586	5,583	1,289	2,461
Mon-GAAP net income (loss) (5,162) (2,931) (3,559) (17,096) (8,792) (4,844) (1,419) (4,841) (2,0036) (5,512) (3,232) (3,418) (3,1819) (2,766) (4,841) (2,0036) (5,512) (4,184) (4,841) (1,116	1,114	1,067	4,314	1,025	952	495	661	3,133	1,214	1,213
Non-GAAP net income (loss) (5,162) (2,931) (3,559) (17,096) (8,792) (4,984) (1,419) (4,841) (20,036) (5,512) (4,136)	Unrealized exchange loss (gain)	56	(65)									(133
CAAP net income (loss)												
Non-recurring customer credit	Non-GAAP net income (loss)	(5,162)	(2,931)	(3,559)	(17,096)	(8,792)	(4,984)	(1,419)	(4,841)	(20,036)	(5,512)	(4,136
Amortization of intangible assets 133 137 140 540 141 143 146 149 579 151 155. Share-based compensation expense 3.020 2.978 2.864 11.804 3.238 3.302 3.265 3.241 13.046 2.259 3.275 Depreciation expense (income) 5.883 5.872 5.887 23.459 5.657 5.980 6.050 6.234 23.921 6.293 6.275 Non-recurring expense (income) 812 568 94 1.716 1.501 (463) (1.033) (65) (90) 502 (6.246 Expenses associated with discontinued Loss (gain) from disposal of idle assets 1		(11,366)	(8,780)	(35,430)	(66,049)	(16,797)	(18,600)	(9,616)	(-,,	(, - ,	(15,622)	(8,203
Share-based compensation expense 3,020 2,978 2,864 11,804 3,238 3,020 3,265 3,241 13,046 2,519 3,277		-			-		-	-				
Depreciation expense 5,883 5,872 5,887 23,459 5,667 5,980 6,050 6,224 23,921 6,233 6,277												
Non-recurring expense (income) 812 568 94 1,716 1,501 (463) (1,033) (65) (90) 502 (6,246)												
Expenses associated with discontinued Loss (gain) and Loss (gain) and Loss (gain) more disposal of dide assets Lors (gain) more dide assets Lors (gain) more dide assets Lors (gain) more disposal of dide assets Lors (gain) more disposal dide assets Lors (gain) more disposal of dide assets Lors (gain) more disposal of dide assets Lors (gain) more disposal of dide a												
Loss (gain) from disposal of idle assets - - - - - - - - -												
Unrealized exchange loss (gain) 56 (65) 79 (157) (169) 43 611 (669) (856) 843 (133) (1411 170 1.206 4.309 1.308 1.441 1.454 1.175 5.378 1.415 1.35 1.35 (1415 1.35 1.35 1.454 1.175 1.206 1.454 1.175 1.454 1.175 1.206 1.454 1.175 1.206 1.454 1.175 1.454 1.175 1.206 1.206			1,117		5,000	354	1,077	1,566	2,586	5,583		2,461
Interest (income) expense net 1,181 1,170 1, 1266 4,309 1,308 1,441 1,454 1,175 5,378 1,415 1,35 Tax (benefit) expense related to the above Adjusted EBITDA (2,405) \$1,057 (1,003) (4,717) (8,815) (52) \$4,020 (385) (3,212) (2,610) (1,070 (3,405) (1,003) (4,717) (8,815) (52) \$4,020 (385) (3,212) (2,610) (1,070 (3,405) (1,003) (4,717) (8,815) (52) \$4,020 (385) (3,212) (2,610) (1,070 (3,405) (1,003) (4,717) (8,815) (52) \$4,020 (385) (3,212) (2,610) (1,070 (3,405) (1,003) (4,717) (8,815) (1,003) (4,717) (8,815) (1,003) (4,717) (8,815) (1,003) (4,717) (8,815) (1,003) (4,717) (8,815) (1,003) (1,003) (1,004) (1,007) (1,002) (1,003) (1,004) (1,007) (1,007) (1,002) (1,003) (1,004) (1,007) (1,			(05)		(4.57)	(400)	- 40	(04)	(000)	(0.50)		(400
Tax (beniefly expense related to the above Adjusted EBITDA. GAMP diluted net income (loss) per share Non-recurring customer credit												
Adjusted EBITDA (2.405) \$1.057 (1,003) (4,717) (6,815) (52) \$4.020 (365) (3.212) (2,610) (1,070 (3.615) (3.212) (2,610) (1,070 (3.615) (3.212) (2,610) (1,070 (3.615) (3.212) (2,610) (1,070 (3.615) (3.212) (2,610) (1,070 (3.615) (3											1,415	1,33
Non-recurring customer credit											(2,610)	(1,070
Non-recurring customer credit Amontization of intangible assets 0.01 0.01 0.01 0.01 0.03 0.01 0.01 0.01	GAAP diluted net income (loss) per share	\$ (0.57)	\$ (0.44)	\$ (1.76)	s (3.31)	\$ (0.83)	\$ (0.89)	\$ (0.42)	s (0.57)	\$ (2.67)	\$ (0.59)	\$ (0.31
Amortization of intangible assets 0.01 0.01 0.01 0.01 0.03 0.01 0.01 0.01		ψ (0.01) -										
Share-based compensation expense 0.15 0.15 0.14 0.59 0.16 0.16 0.14 0.14 0.60 0.10 0.12		0.01	0.01	0.01	0.03	0.01	0.01	0.01			0.01	0.01
Non-recurring expense (income) 0.04 0.03 0.00 0.09 0.07 (0.02) (0.05) (0.01) (0.01) 0.02 (0.25) (0.07) (0.01) (0.01) 0.02 (0.25) (0.07) (0.01)												0.12
Non-cash expenses associated with discontinued products 0.06 0.05 0.05 0.02 0.05 0.05 0.02 0.03 0.13 0.04 0.05 0.05 (lass (gain) from disposal of idle assets	Non-recurring expense (income)	0.04	0.03	0.00	0.09	0.07	(0.02)	(0.05)	(0.01)	(0.01)	0.02	(0.23
discontinued products 0.06 0.05 0.05 0.22 0.05 0.05 0.02 0.03 0.13 0.04 0.05 Loss (gain) from disposal of idle assets	Expenses associated with discontinued	0.05	0.06	0.09	0.25	0.02	0.05	0.07	0.11	0.26	0.05	0.09
Loss (gain) from disposal of idle assets		0.00	0.05	0.05	0.00	0.05	0.05	0.00	0.00	0.40	0.04	0.05
Unrealized exchange loss (gain) 0.00 (0.01) 0.00 (0.01) (0.01) 0.00 (0.01) (0.01) 0.00 (0.00) (0.03) (0.04) 0.03 (0.00) Non-GAAP Tax Benefit - 1.29 1.30 0.09 0.41 0.17 0.10 0.76 0.13 0.12		0.06	0.05		0.22	0.05		0.02			0.04	
Non-GAAP Tax Benefit 1.29 1.30 0.09 0.41 0.17 0.10 0.76 0.13 0.12		0.00	(0.01)		(0.01)	(0.01)		(0.00)			0.03	
		0.00	(0.01)									
		\$ (0.26)	\$ (0.15)									

